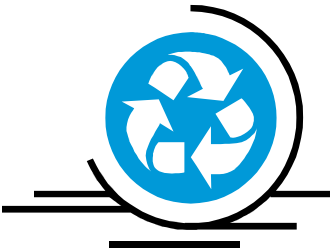


# *eBrochure*

**RENSOL SYSTEMS**

*Creative Business Solutions*



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## *About Us*

Rensol, a fairly well known software solutions provider since its inception in 1998, specializes in providing cost-effective and quality IT services by leveraging on a basket of products and reusable components from its offshore development center in New Delhi, India.

Customer care, speed of delivery and low cost of solution ownership have enabled us to service not only large number of small and medium enterprises from various countries, but also many well known multinational companies in diverse areas of business. Our impressive clientele comprises of some of the best names in the industry like GlaxoSmithKline, Reckitt Benckiser, Cargill, Pernod Ricard (erstwhile Seagram), Perfetti Vanmelle, PepsiCo, Fritolay, Contec Global, NTPC, BHEL and THDC. All these organizations have entrusted us with fulfillment of their IT needs.

Customer retention is a matter of pride at Rensol and the cornerstone for building long term sustainable and mutually beneficial relationships. Our constant strive for PERFECTION through continuous research, innovation, process improvements and trainings has allowed us to create solutions that are in use in over 17 countries in the world and at over 250 locations within India.

We have a passionate team of 250 professionals spread across the globe delivering high quality services. Since inception, the company has grown to a current turnover of US \$ 6 million which has been possible only by way of relentless and exceptional services offered to all its customers.

Rensol Systems offer an array of services to its customers and has successfully rendered its services to corporates of varied size and business verticals. The company has also developed a number of products which are customised as per the requirements and specifications of the customers. We have been rendering a wide spectrum of services ranging from web application development, on-site and off-shore consultancy, application and database migration, software testing and web applications vulnerability testing and fix. Industry verticals that we cater to are FMCG, logistics, power and utilities, pharma and financial services.

*“Rensol is committed to robust services on time, everytime... at a competitive price”*

## Services

Rensol offers the following services

### ✚ **Web Application Development**

Rensol has built over 150 web applications for small, medium and large enterprises. Some of these applications are small in size while others are very large, requiring more than 100 man-months to complete.

The environments being supported include ASP, ASP.Net, VB.Net, C#, Oracle 10g, Java/J2EE etc. The backend databases include MS SQL, MySql, Oracle etc. The web servers include Microsoft IIS, Oracle Application Server, Weblogic, Tomcat Apache and Websphere

### ✚ **Application and Database Migration**

Rensol has been working for years for a large number of small, medium and large customers across the globe to migrate applications from existing environment to web framework. Current migration services include –

Oracle 3 → Oracle4 → Oracle 6 → Oracle 9 → Oracle 10g

Microsoft Access → Asp.net, C# or Java

Visual Basic → VB.Net, ASP.net C# or Java

Powerbuilder → VB.Net/Asp.Net, C# or Java

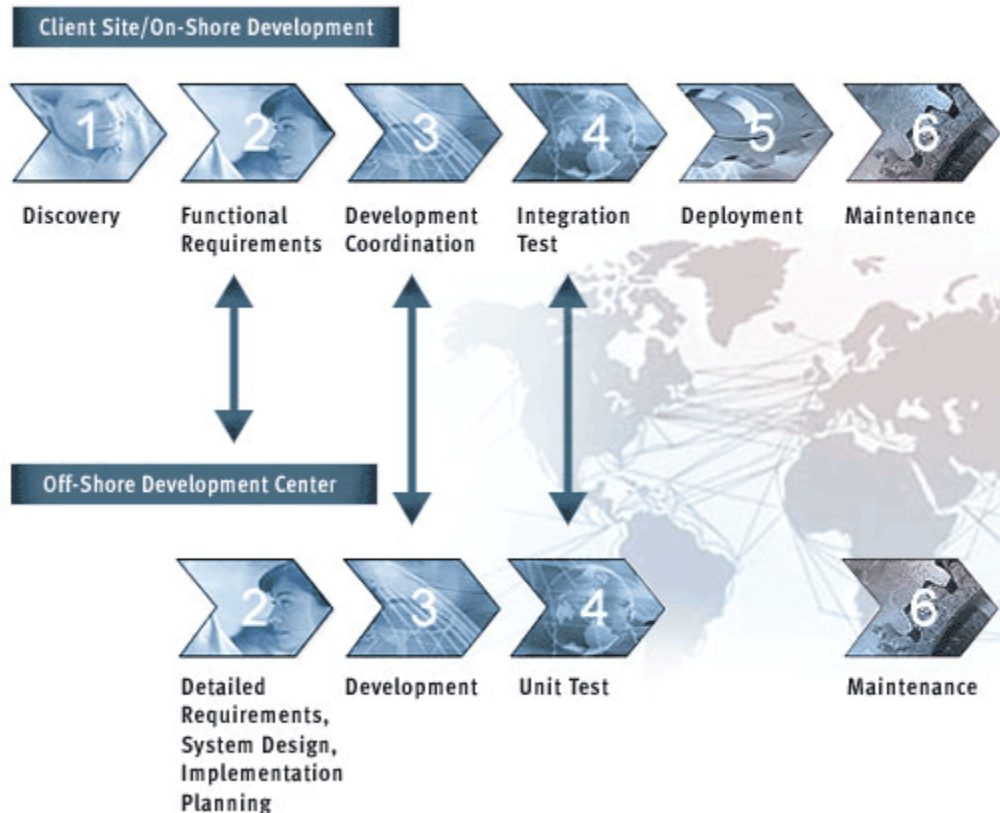
Any other Java J2EE /Oracle based Application Development.

### ✚ **Offshore Software Development**

Rensol has developed over 300 desktop and web applications leveraging on its offshore facility which is situated in New Delhi, India. The offshore development center of Rensol is equipped with latest PCs and servers. The facility has excellent communication lines including high speed broadband internet connections, telephones and fax facility. The offshore facility has allowed Rensol to create quality solutions in the most cost effective manner.

### ✚ **Onsite Programming services**

Rensol specializes in providing quality and skilled software professionals on contract to its customers. We have provided these services to a large number of small and medium enterprises, as well as to many multinational companies. Rensol has provided consultants to companies operating in India, USA, UK, Italy, Nigeria, Singapore, Malaysia, Dubai, Oman and other countries.



#### ❖ **Back office and Data Processing Services**

Rensol has customers who want us to manage their entire IT department from India. The services include the following:

- ❖ Receiving the data on daily basis as scanned sheets that are e-mailed to Rensol by the customer and keying in the data in the customer's servers through internet using the software application, generally built and maintained by Rensol.
- ❖ Printing the reports, checks etc on customer's printers.
- ❖ Server trouble shooting, keeping back-up
- ❖ Email campaign on behalf of customers
- ❖ Taking training from the customer on the application and the business and also imparting trainings to the new employees of the customer.

## *Technology Capabilities*

### ✦ **Microsoft**

- ❖ Over 200 Person years experience in solutions delivery in Microsoft Technologies.
- ❖ Extensive experience in Visual Studio.Net (VB, ASP, ASP.net, C# )
- ❖ Extensive experience in MS Sql Server of various versions.

### ✦ **Oracle**

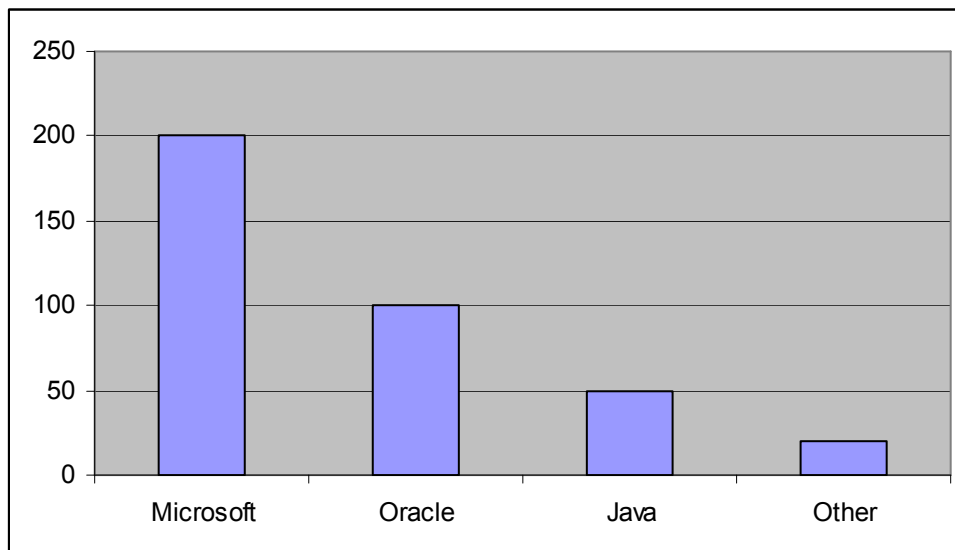
- ❖ Over 100 Person years experience in solutions delivery in various Oracle Technologies.
- ❖ Extensive experience with Oracle Database 8i, 9i and 10g
- ❖ Extensive experience with Oracle Application development platforms including Forms and Reports 9i, Jbuilder 10g, Jdeveloper 10g

### ✦ **Java**

- ❖ Over 50 Person years experience in solutions delivery in Java and J2EE

### ✦ **Others**

- ❖ Over 20 Person years of delivery experience in Security applications such as Biometric and RFID.



## Customers

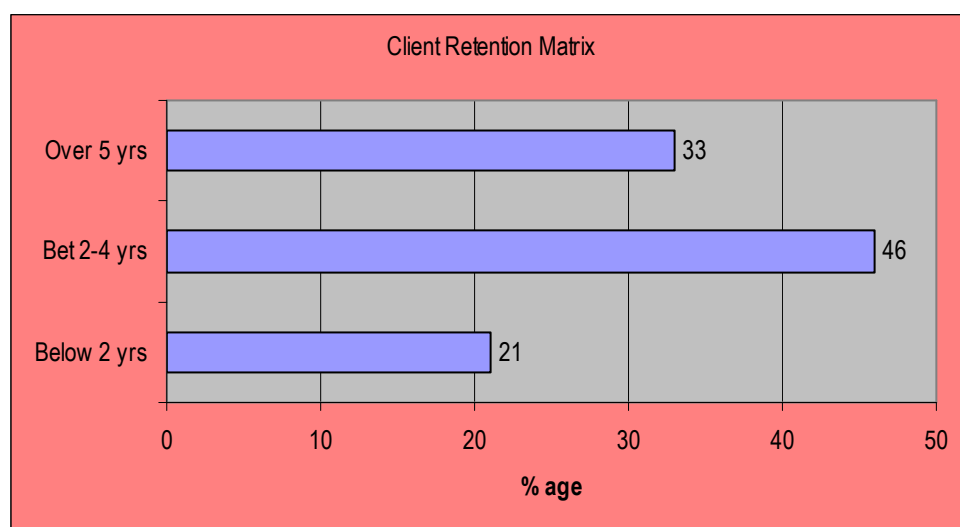
1. Glaxo Smithkline
2. Cargill
3. Reckitt Benckiser
4. Pernod Ricard (Seagram Manufacturing Ltd.)
5. Perfetti VanMelle
6. PepsiCo.
7. Fritolay
8. Citigroup, Italy
9. Elektronika Velenje, Slovenia
10. Optimum Solutions Pte. Ltd., Singapore.
11. Sequent, USA
12. Excess Health Inc., US.
13. Trentino, Italy
14. MR Gems, UK
15. Northern Financial Solution, Glasgow, UK
16. Transplant Inc, USA
17. Fortunette , USA
18. Online Creations, USA
19. Indian Sugar General Engineering Corporation.
20. Contec Global
21. ABN Amro
22. BHEL, India
23. National Thermal Power Corporation, India
24. Convergys
25. Teletech, India
26. Shyam Telecom
27. Tehri Hydro Development Corporation, India
28. Indiatimes

### *Customer Retention*

We at Rensol seek continuous engagement with a customer to add value to their business, which is also a reflection of their satisfaction with the services provided by us. We strive hard to improve customer care, quality and cost-effectiveness of our services on a continuous basis. As a result of this we have been able to achieve about 65% of continuous engagement with our customers from the date of first engagement rendering contiguous services. About 35% of these corporates have more than 5 years of continuous engagement with us.

## Companies with more than 5 yrs of continuous engagement

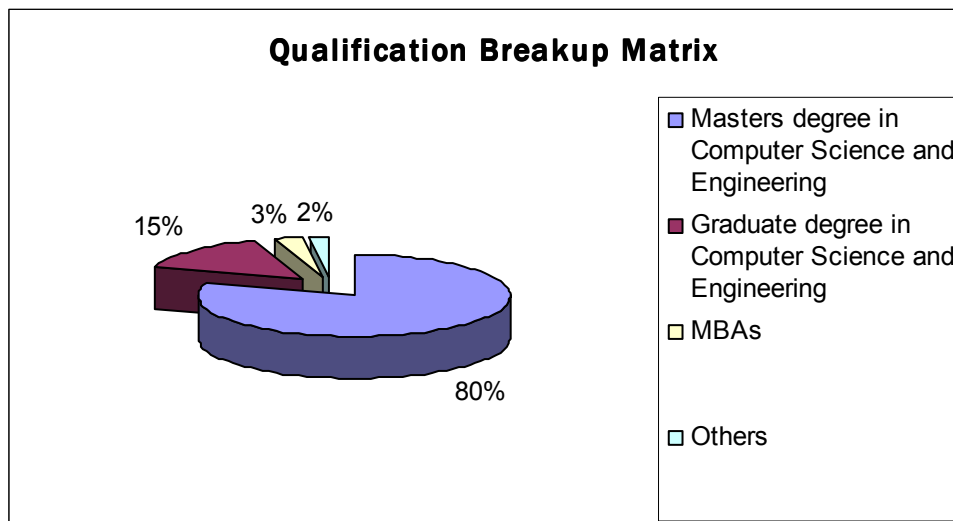
Customer	Years of Association	Domain
Excess Health Inc, USA	More than 10	Finance
Perfetti VanMelle	Close to 9	FMCG Candy
Pernod Ricard (Seagram)	Over 6	Beverages
Cargill	Over 7	FMCG Agro
GlaxoSmithKline	Over 5	FMCG Pharma
Reckitt Benckiser	Close to 10	FMCG
Contec Global	Over 5	Security & Govt.
BHEL	Over 9	Energy & Power
NTPC	Over 6	Energy & Power



## *People*

People are the most important ingredient in a knowledge business. We make sincere efforts to ensure that we select the finest people with good education and required background and keep them motivated. We believe that if our employees are happy, they will ensure high customer satisfaction. The breakup of our team's educational background is given below:

- ❖ 80% - Master degree holders in Computer Science and Engineering
- ❖ 15% - Graduate degree holders in Computer Science and Engineering
- ❖ 3%- MBAs
- ❖ Rest- in HR, Admin and Finance



## *Infrastructure*

Rensol commits substantial investments in technology and equipments keeping it at par with international standards. We have a wide variety of hardware platforms, operating systems, application software, project management software, tools, components and other utilities to create an environment for software development and maintenance for diverse customer requirements. There are many software development labs, meeting rooms, training rooms and library within our premises. Our communication infrastructure includes many broadband internet connections, telephones and fax. There is power back-up and stand by generator for the entire facility.

## *Vertical Experience*

The generic business process of each customer contributed to building a rich knowledge base in each domain that Rensol has been working in. This has resulted in our ability to propose better processes and approaches in almost every software project that we have executed. We have significant experience in the following vertical domains -

- ❖ FMCG ( Fast Moving Consumer Goods )
- ❖ Logistics
- ❖ Power Sector and Utilities
- ❖ Pharma
- ❖ Financial Services
- ❖ Law Enforcement and Immigration

Our business analysts and testers have gained sufficient business knowledge in the respective vertical domain to ensure that the end application is robust, well tested and meets the business requirements.

## *Products*

### *OMEGA DOCUMENT MANAGEMENT SYSTEM (Omega DMS)*

Omega Document Management System (Omega DMS), created by Rensol, has the capability to store 1000s of documents in a database repository. The documents are classified in various categories. Keywords associated with each document are also stored. Omega DMS has got a built-in intelligent search engine which can fetch the required document at a fraction of a second by either matching the keywords or text pattern matching within the documents. Depending on number of matches it displays links in a Google search engine like interface. The product has a built in workflow and event triggers for documents and sends email alerts to the users. This is a simple and easy to use content management product which can be used stand alone or integrated with any other application.

### *OMEGA HUMAN RESOURCE MANAGEMET SYSTEM (Omega HRMS)*

Omega Human Resource Management System, Omega HRMS, built by Rensol, is an Intranet / internet based application that helps the organizations to manage and track the whole cycle of employee movement from recruitment to retirement. This application also facilitates departments to operate, manage and plan their HR activities more efficiently. The project, built in Microsoft .Net technology with Oracle Database at the backend, is a highly secure application that employs most advanced encryption algorithm and group security features.

Omega HRMS product created by Rensol System comprises of following modules –

Employee Databank	Recruitment
Leave Accounting	Training
Transfer	Appraisal
Promotion	Resignation
SupperAnnuation	Death/Disability

## ***OMEGA MEDIUM BUSINESS MANAGEMENT ( Omega MBM)***

Rensol Systems in-house developed ERP package is called “Omega MBM Solution”. MBM stands for Medium Business Management. Omega MBM was developed to provide small-medium enterprises with a financial and business management solution that takes care of all critical business needs with a minimal learning curve.

Omega MBM is easy to use, provides instant value, enhances productivity and turn around time to generate important information Omega MBM is built around absolutely state-of-the-art technology employing object oriented design. The multi threaded architecture and object oriented design ensure seamless connectivity with very large number of users concurrently, which allows the necessary scalability to cater to the changing requirements as the business grows. It also facilitates the flexibility necessary to release of future modules and enhancements rapidly.

### **Omega MBM Architecture**

- Multi User, Multi Unit, Multi Location System, Multi Currency.
- User Friendly, Complete Solution for Diverse Industry Domains and Business Policies.
- Customizable, Flexible, Secure and Scalable.
- System Interfaces with Inventory, Procurement and Sales Modules.
- 3-Tier Architecture- Internet/Intranet Enabled.

Omega MBM covers the following business processes:

- Procurement
  - Requisition-Approvals/Rejections.
  - Quotations-Approvals/Rejections.
  - Contracts
  - Purchase Orders:
  - Order Type Add New/Approval
  - Amend
  - Cancel
  - Locations Specific Orders/Deliveries
  - Reporting.
- Inventory
  - Requisitions/Approval.
  - Auto Generation of Requisitions.
  - Receipts.
  - Tolerance.
  - Quality Checks.
  - Transactions.
  - Reporting.

- Financial Accounting System
  - General Ledger
  - Accounts Payable
  - Accounts Receivable
  - Cash & Bank
  - Fixed Assets

## *Customer Comments*

“Utpal Bhattacharyya was Head of an outsourcing team comprising of 120 members from his company to implement most prestigious software project of Sony Corp in 1995-1996. This was the largest Client Server project in the island of Singapore which was used in 8 countries and by 300 users. The project was accomplished in 9 months”

Masaru Umeya

General Manager, Sony Corp, Singapore, May, 1998

“ERP Package developed by Rensol Systems required customization of only 35-40% which was not possible in majority of packages offered by ERP vendors. The costs are one-sixth of what we would have incurred”

Sandeep Parikh

Head IT, Perfetti South Asia

Source:Dataquest, May31, 2002

Rensol Systems has been providing us with the software solutions, developed by them for our business requirements since the last two years. They have developed customized software for us catering to the important functional areas of Supply Chain Management, Sales and Distribution, Maintenance and Engineering Stores. We have found this Company to be professional in their dealings with us and their quality of delivery has been up-to our satisfaction. We wish them the very best in all their future endeavors.

Pankaj Sahni

Manager IT

Perfetti VanMelle, Oct, 2002

“Rensol has been working with us for over one year in order to write software for some of our critical business processes. Their delivery so far has been excellent and we look forward to having a long term business relationship with them”

M K Tribhuvan

President of MB

Elektronica Velenje d.d., Slovenia, March, 2003

“Rensol System is one of the most Cost Effective vendors we have ever worked with and their consultants stand out in their commitment and dedication. The cost effectiveness has not been at the cost of quality”

U. Chakraborty

Director(IT), Pepsico, May, 2003

“We have been working with Rensol Systems Pvt. Ltd. , with their office situated in New Delhi, India on several software development projects over the last 3 years. Being a software development Company ourselves, we sometimes have requirements to outsource part or the whole of customer and internal software projects to partners. Our experience in working with them has been satisfactory so far. Their timelines and quality of delivery has matched our expectation.

We wish them very best in their endeavors in the United States”

Balwant Jain,

CEO, Optimum Solutions Pte Ltd

September 12, 2003

" ci siamo affidati a Rensol System , per sviluppare alcune applicazioni molto importanti che sarebbero state usate da circa un migliaio di utenti. Eravamo apprensivi e timorosi circa l'interazione tra il nostro team e la squadra che sarebbe arrivata per i problemi di lingua e culturali. Ma ci siamo rapidamente ricreduti ed abbiamo capito che quello che noi consideravamo una barriera in realtà è stata fonte di arricchimento ed esperienza, collante perfetto tra i due i team che hanno lavorato in perfetta sincronia e sintonia. Il team di Rensol lavorando duramente ha finito il progetto nei tempi stabiliti e ci ha inoltre supportato magnificamente dopo il loro rientro in India dall'Italia."

Seac SpA, July, 2005

It basically means that - Rensol Consultants have delivered an outstanding multilingual software project in Italy to be used at more than 1000 locations.

"Rensol's pdf search engine works at an amazing pace. We save huge time to locate the document and read them. As a user I am extremely satisfied with the work done by Rensol and they conducted themselves like a true professional Company"

Rajesh Kanojia,

Fritolay, India, November, 2006

"Rensol Consultants have done a good job. We really appreciate the positive attitude and technical competencies of Rensol Consultants. They have really been very impressive to say the least"

Saginder Bindra,

Fritolay, India, November, 2006

"Rensol has been working with us on variety of software application development projects and we have found them to be dedicated and committed towards their job. The quality of their job has been quite good."

Raman Saxena

Manager- IT, Cargill, India, Feb, 2007

"Rensol is helping me for last 10 years to service all our data processing and programming requirements from India. What amazes me most is their SPEED and DEDICATION."

Alexander Douglas

President and CEO

Excess Health Inc, USA, December, 2007

"...HRMS solution provided by you is very stable and running for the last six months. We appreciate the excellent work done by your team to develop this solution that meets all our requirements. Among all other modules, the document management utility needs a special mention. The speed, the accuracy and the security features of this module has been appreciated by one and all as these were of paramount importance since we store various certificates of the employees through this module. The amazing speed and the almost full proof security of the solution, despite the simplicity and flexibility in design, has made our life simpler now. We also wish to put other documents like purchase orders, appointment letters, Company Lease documents, etc. in the Document Management Solution soon and shall initiate discussion very soon in this regard."

Rajat Banerjee

Dy. General Manager

THDC Ltd.,

Pragatipuram, Rishikesh,

Rishikesh, Uttaranchal, May, 2009

Rensol consultant was awarded a memento by BHEL, Noida for the good work done in their office. Mr. Bansal, GM, BHEL, Noida had sent a special note to Mr. Bhattacharyya, Managing Director of Rensol Systems, appreciating the hard work put in by Rensol.  
BHEL, Technical Services, Noida, India, Aug, 2009

### *In essence....*

Rensol Systems, a more than decade old software solutions provider, has been working with large number of Small and Medium Enterprises and Fortune 500 customers around the globe. It is known for its cost effective and quality delivery which has resulted in outstanding customer retention track record. Rensol employs highly qualified professionals and train them before deploying them on customer projects. Rensol's offshore delivery centre (ODC) , situated in New Delhi, India, is equipped with modern infrastructure including telecommunication facilities for software development and delivery from the ODC. Rensol specializes in Microsoft, Oracle, Open source, Java and a few miscellaneous technology areas. Rensol offers various services including providing desktop and web based software solutions, creating software products to customer specification, database and dynamic web sites, application and database migration, Intranet and internet solutions including eCommerce, data processing and software maintenance from the offshore and consulting.

## Contact

*If you have a requirement for a software application development or support – on desktop or web, please send us the requirement and we shall be happy to suggest software architecture, environment, product components necessary and the methodology for execution of the software project keeping your current and recurring costs as low as possible. We offer this service for free to all prospects.*

Mail: [contact@rensys.net](mailto:contact@rensys.net)

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